## CONTRACT



**WSFA** 12 East Delano Ave. Montgomery, AL 36105 (334) 288-1212

www.wsfa.com

And:

Canal Partners Media 1027 33rd Street NW, Suite 140 Washington, DC 20007

	Contract / Rev	vision		Alt Order #		
	1846381	1		08851727		
Product						
D. JONES SENATE COMM	1					
Contract Dates	Estimate #					
11/06/17 - 11/13/17	5084					
Advertiser			Ori	ginal Date	/ Revision	
POL/Jones, Doug/D/Sena	ite		1	1/03/17	/ 11/16/17	
	Billing Cycle	Billing	Cal	<u>endar</u>	Cash/Trade	
	EOM/EOC	Broado	ast		Cash	
	Property	Accour	nt E	<u>xecutive</u>	Sales Office	
	WSFA	Ryan E	ddi	ns	HRP-Washingto	
	Special Hand	ing				
	Demographic					
	Adults 35+					
	_					
	Ţ					
	Agy Code	Advert	ser	<u>Code</u>	Product 1/2	
	TV13041	836			967	
	Agency Ref			Advertiser	Ref	
				1		

	Start/End	Spots/			
*Line Ch Start Date End Date Description	Time	Days Length Week Rate	Type S	pots	Amount
D 2 WSFA 11/10/17 11/10/17 Today in Alabama 430am	430-5a	:30	NM	0	\$0.00
N 3 WSFA 11/06/17 11/06/17 Today in Alabama 5am <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/06/17 11/12/17 1 1	5-530a <u>Rate</u> \$85.00	:30	NM	1	\$85.00
N 4 WSFA 11/07/17 11/07/17 Today in Alabama 5am	5-530a <u>Rate</u> \$85.00	:30	NM	1	\$85.00
N 5 WSFA 11/08/17 11/08/17 Today in Alabama 5am	5-530a <u>Rate</u> \$85.00	:30	NM	1	\$85.00
D 6 WSFA 11/09/17 11/09/17 Today in Alabama 5am	5-530a	:30	NM	0	\$0.00
N 7 WSFA 11/10/17 11/10/17 Today in Alabama 5am	5-530a <u>Rate</u> \$85.00	:30	NM	1	\$85.00
N 8 WSFA 11/06/17 11/06/17 Today in Alabama 530a <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/06/17 11/12/17 1 1	528am-6am <u>Rate</u> \$100.00	:30	NM	1	\$100.00
N 9 WSFA 11/07/17 11/07/17 Today in Alabama 530a <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/06/17 11/12/17 -1 1	528am-6am <u>Rate</u> \$100.00	:30	NM	1	\$100.00
N 10 WSFA 11/08/17 11/08/17 Today in Alabama 530a <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/06/17 11/12/171 1	528am-6am <u>Rate</u> \$100.00	:30	NM	1	\$100.00
N 11 WSFA 11/09/17 11/09/17 Today in Alabama 530a <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/06/17 11/12/171 1	528am-6am <u>Rate</u> \$100.00	:30	NM	1	\$100.00
D 13 WSFA 11/10/17 11/10/17 Today in Alabama 530a	528am-6am	:30	NM	0	\$0.00
N 14 WSFA 11/06/17 11/06/17 Today In Alabama <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u>	6a-7a <u>Rate</u>	:30	NM	1	\$175.00

(\* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise, on contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions.

The station may utilize various mediums to deliver advertisements to its viewers, including but not limited to, simulcast and/or delayed airings through mobile and internet applications and services. You must notify the station immediately if you do not have rights to your advertisements or any of its components beyond a television broadcast. Without such notice, the station may utilize various mediums beyond the television



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Contract / Revision Alt Order# 1846381 08851727

Contract Dates Product Estimate # 11/06/17 - 11/13/17 D. JONES SENATE CO 5084

Advertiser Original Date / Revision 11/03/17 / 11/16/17 POL/Jones, Doug/D/Sena

	Start/End	Spots/			
*Line Ch Start Date End Date Description	Time	Days Length Week Rate	TypeS	Spots	Amount
Start Date         End Date         Weekdays         Spots/Week           Week: 11/06/17         11/12/17         1         1	<u>Rate</u> \$175.00				
N 15 WSFA 11/07/17 11/07/17 Today In Alabama	6a-7a	:30	NM	1	\$175.00
Start Date         End Date         Weekdays         Spots/Week           Week: 11/06/17         11/12/17         -1         1	<u>Rate</u> \$175.00	•			
N 16 WSFA 11/08/17 11/08/17 Today In Alabama	6a-7a	:30	NM	1	\$175.00
Start Date         End Date         Weekdays         Spots/Week           Week: 11/06/17         11/12/17        1         1	<u>Rate</u> \$175.00				
N 17 WSFA 11/09/17 11/09/17 Today In Alabama	6a-7a	:30	NM	1	\$175.00
Start Date         End Date         Weekdays         Spots/Week           Week: 11/06/17         11/12/17        1         1	<u>Rate</u> \$175.00				
D 18 WSFA 11/10/17 11/10/17 Today In Alabama	6a-7a	:30	NM	0	\$0.00
N 19 WSFA 11/06/17 11/06/17 NBC Today Show	7-9am	:30	NM	1	\$115.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/06/17 11/12/17 1 1	<u>Rate</u> \$115.00				
N 20 WSFA 11/07/17 11/07/17 NBC Today Show	7-9am	:30	NM	2	\$230.00
Start Date	Rate		,	-	***************************************
Week: 11/06/17 11/12/17 -2 2	\$115.00				
N 21 WSFA 11/08/17 11/08/17 NBC Today Show Start Date End Date Weekdays Spots/Week	7-9am <u>Rate</u>	:30	NM	1	\$115.00
Week: 11/06/17 11/12/171 1	\$115.00				
N 22 WSFA 11/09/17 11/09/17 NBC Today Show	7-9am	:30	NM	1	\$115.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/06/17 11/12/17T 1	<u>Rate</u> \$115.00				
N 24 WSFA 11/10/17 11/10/17 NBC Today Show	7-9am	:30	NM	1	\$115.00
Start Date End Date Weekdays Spots/Week	Rate				
Week: 11/06/17	\$115.00 9-10am	:30	NM	4	650.00
Start Date End Date Weekdays Spots/Week	Rate	.50	INIVI	1	\$50.00
Week: 11/06/17 11/12/171 1	\$50.00				
N 26 WSFA 11/09/17 11/09/17 NBC Today 2 Start Date End Date Weekdays Spots/Week	9-10am	:30	NM	1	\$50.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/06/17 11/12/171 1	<u>Rate</u> \$50.00				
D 27 WSFA 11/10/17 11/10/17 NBC Today 2	9-10am	:30	NM	0	\$0.00
N 28 WSFA 11/10/17 11/10/17 NBC Today with Kathie Lee	10-11am	:30 .	NM	1	\$50.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/06/17 11/12/171 1	<u>Rate</u> \$50.00				
N 29 WSFA 11/06/17 11/06/17 ALABAMA LIVE @ 11A	11-1130Am	:30	NM	1	\$30.00
Start Date	Rate	.50	14.41	•	φου.συ
Week: 11/06/17 11/12/17 1 1	\$30.00				
N 30 WSFA 11/06/17 11/06/17 ALABAMA LIVE @ 1130AM Start Date End Date Weekdays Spots/Week	1130A-12P Rate	:30	NM	1	\$30.00
Week: 11/06/17 11/12/17 1 1	\$30.00				
N 31 WSFA 11/06/17 11/06/17 WSFA 12 News at Noon	12-1230pm	:30	NM	1	\$100.00
Start Date         End Date         Weekdays         Spots/Week           Week: 11/06/17         11/12/17         1         1	<u>Rate</u> \$100.00		1		
	7.00.00				

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| Contract / Revision | Alt Order # | 08851727

 Contract Dates
 Product
 Estimate #

 11/06/17 - 11/13/17
 D. JONES SENATE CO 5084

Advertiser Original Date / Revision
POL/Jones, Doug/D/Sena 11/03/17 / 11/16/17

*Line Ch Start Date End Date Description	Start/End Time	Spots/ Days Length Week Rate	Type S	pots	Amount
N 32 WSFA 11/07/17 11/07/17 WSFA 12 News at Noon	12-1230pm	:30	NM	1	\$100.00
Start Date         End Date         Weekdays         Spots/Week           Week: 11/06/17         11/12/17         -1         1	<u>Rate</u> \$100.00				
N 33 WSFA 11/08/17 11/08/17 WSFA 12 News at Noon	12-1230pm	:30	NM	1	\$100.00
Start Date         End Date         Weekdays         Spots/Week           Week: 11/06/17         11/12/17        1         1	<u>Rate</u> \$100.00				
N 35 WSFA 11/10/17 11/10/17 WSFA 12 News at Noon Start Date End Date Weekdays Spots/Week	12-1230pm	:30	NM	1	\$100.00
Start Date         End Date         Weekdays         Spots/Week           Week: 11/06/17         11/12/17        1         1	<u>Rate</u> \$100.00				
N 36 WSFA 11/09/17 11/09/17 RIGHT THIS MINUTES	130-2p	:30	NM	1	\$30.00
Start Date         End Date         Weekdays         Spots/Week           Week: 11/06/17         11/12/17        1         1	<u>Rate</u> \$30.00				
N 37 WSFA 11/06/17 11/06/17 JUDGE JUDY 2ND RUN	3-330p	:30	NM	1	\$60.00
Start Date         End Date         Weekdays         Spots/Week           Week: 11/06/17         11/12/17         1         1	<u>Rate</u> \$60.00	·			
N 38 WSFA 11/07/17 11/07/17 JUDGE JUDY 2ND RUN	3-330p	:30	NM	1	\$60.00
Start Date         End Date         Weekdays         Spots/Week           Week:         11/106/17         11/12/17         -1         1	<u>Rate</u> \$60.00				
N 39 WSFA 11/08/17 11/08/17 JUDGE JUDY 2ND RUN	3-330p	:30	NM	1	\$60.00
Start Date         End Date         Weekdays         Spots/Week           Week: 11/06/17         11/12/17        1         1	<u>Rate</u> \$60.00				
N 40 WSFA 11/10/17 11/10/17 JUDGE JUDY 2ND RUN	3-330p	:30	NM	1	\$60.00
Start Date         End Date         Weekdays         Spots/Week           Week: 11/06/17         11/12/17        1         1	<u>Rate</u> \$60.00				
N 41 WSFA 11/06/17 11/06/17 JUDGE JUDY 1ST RUN	330-4p	:30	NM	1	\$60.00
Start Date         End Date         Weekdays         Spots/Week           Week: 11/06/17         11/12/17         1         1	<u>Rate</u> \$60.00				
N 42 WSFA 11/07/17 11/07/17 JUDGE JUDY 1ST RUN	330-4p	:30	NM	1	\$60.00
Start Date         End Date         Weekdays         Spots/Week           Week: 11/06/17         11/12/17         -1         1	<u>Rate</u> \$60.00		1		
N 43 WSFA 11/08/17 11/08/17 JUDGE JUDY 1ST RUN	330-4p	:30	NM	1	\$60.00
Start Date         End Date         Weekdays         Spots/Week           Week: 11/06/17         11/12/17        1         1	<u>Rate</u> \$60.00				
N 44 WSFA 11/10/17 11/10/17 JUDGE JUDY 1ST RUN	330-4p	:30	NM	1	\$60.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/06/17 11/12/171 1	<u>Rate</u> \$60.00				
N 46 WSFA 11/07/17 11/07/17 WSFA 12 NEWS AT 4PM	M-F 4-430P	:30	NM	1	\$60.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/06/17 11/12/17 -1 1	Rate	•			• • • • • • •
Week: 11/06/17 11/12/17 -1 1  N 47 WSFA 11/08/17 11/08/17 WSFA 12 NEWS AT 4PM	\$60.00 M-F 4-430P	:30	NM	4	\$60.00
Start Date End Date Weekdays Spots/Week	<u>Rate</u>	.50	IAIAI	1	\$60.00
Week: 11/06/17 11/12/171 1	\$60.00				
N 48 WSFA 11/09/17 11/09/17 WSFA 12 NEWS AT 4PM Start Date End Date Weekdays Spots/Week	M-F 4-430P Rate	:30	MM	1	\$60.00
Week: 11/06/17 11/12/171 1	\$60.00				
N 49 WSFA 11/06/17 11/06/17 WSFA 12 NEWS AT 4PM Start Date End Date Weekdays Spots/Week	M-F 430-5P	:30	NM	1	\$75.00
Start Date End Date Weekdays Spots/Week	Rate		ı		

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 Product
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 11/06/17 - 11/13/17
 D. JONES SENATE CO 5084

 Advertiser
 Original Date / Revision

 POL/Jones, Doug/D/Sena
 11/03/17 / 11/16/17

	Start/End	Spots/			
*Line Ch Start Date End Date Description	Time	Days Length Week Rate	Type	Spots	Amount
Start Date         End Date         Weekdays         Spots/Week           Week: 11/06/17         11/12/17         1         1	<u>Rate</u> \$75.00				
N 50 WSFA 11/07/17 11/07/17 WSFA 12 NEWS AT 4PM	M-F 430-5P	:30	NM	1	\$75.00
Start Date         End Date         Weekdays         Spots/Week           Week: 11/06/17         11/12/17         -1         1	<u>Rate</u> \$75.00				
N 51 WSFA 11/08/17 11/08/17 WSFA 12 NEWS AT 4PM	M-F 430-5P	:30	NM	1	\$75.00
Start Date End Date Weekdays Spots/Week	Rate	•			• · · · · · ·
Week: 11/06/17 11/12/171 1	\$75.00				
D 52 WSFA 11/09/17 11/09/17 WSFA 12 NEWS AT 4PM	M-F 430-5P	:30	NM	0	\$0.00
N 53 WSFA 11/10/17 11/10/17 WSFA 12 NEWS AT 4PM	M-F 430-5P	:30	NM	1	\$75.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/06/17 11/12/171 1	<u>Rate</u> \$75.00				
N 54 WSFA 11/06/17 11/06/17 WSFA 12 News at Five	5-530pm	:30	NM	1	\$185.00
Start Date	Rate	.00	''''	•	Ψ100.00
Week: 11/06/17 11/12/17 1 1	\$185.00				
N 55 WSFA 11/07/17 11/07/17 WSFA 12 News at Five	5-530pm	:30	NM	1	\$185.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/06/17 11/12/17 -1 1	<u>Rate</u> \$185.00				
N 56 WSFA 11/06/17 11/06/17 Today in Alabama 430am		.20		4	05.00
Start Date	430-5a <u>Rate</u>	:30	NM	1	\$5.00
Week: 11/06/17 11/12/17 1 1	\$5.00		I		
N 57 WSFA 11/08/17 11/08/17 WSFA 12 News at Five	5-530pm	:30	NM	1	\$185.00
Start Date End Date Weekdays Spots/Week	Rate	•			
Week: 11/06/17 11/12/171 1	\$185.00				
N 58 WSFA 11/09/17 11/09/17 WSFA 12 News at Five Start Date End Date Weekdays Spots/Week	5-530pm	:30	NM	1	\$185.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/06/17 11/12/171 1	<u>Rate</u> \$185.00				
D 59 WSFA 11/10/17 11/10/17 WSFA 12 News at Five	5-530pm	:30	NM	, 0	\$0.00
N 60 WSFA 11/06/17 11/06/17 WSFA 12 News at Six - MF	6-630pm	:30	NM	1	\$350.00
Start Date End Date Weekdays Spots/Week	Rate		1		
Week: 11/06/17 11/12/17 1 1	\$350.00				
N 61 WSFA 11/07/17 11/07/17 WSFA 12 News at Six - MF	<b>-</b>	:30	NM	1	\$350.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/06/17 11/12/17 -1 1	<u>Rate</u> \$350.00				
N 62 WSFA 11/08/17 11/08/17 WSFA 12 News at Six - MF		:30	NM	1	\$350.00
Start Date End Date Weekdays Spots/Week	Rate	.50	14141	1	\$330.00
Week: 11/06/17 11/12/171 1	\$350.00				
D 63 WSFA 11/09/17 11/09/17 WSFA 12 News at Six - MF		:30	NM	0	\$0.00
N 64 WSFA 11/10/17 11/10/17 WSFA 12 News at Six - MF	6-630pm	:30	NM	1	\$350.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/06/17 11/12/171 1	Rate				
	\$350.00	0.5			
N 65 WSFA 11/06/17 11/06/17 ENTERTAINMENT TONIGH  Start Date End Date Weekdays Spots/Week	11630-7p Rate	:30	NM	1	\$215.00
Week: 11/06/17 11/12/17 1 1	\$215.00		I		
N 66 WSFA 11/07/17 11/07/17 ENTERTAINMENT TONIGH	7630-7p	:30	NM	1	\$215.00
Start Date End Date Weekdays Spots/Week	Rate			•	<b>42.0.00</b>

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 11/06/17 - 11/13/17
 D. JONÉS SENATE CO 5084

*Line Ch Start Date End Date Description	Start/End Time	Days	Spots. Length Week		TypeS	pots	Amount
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/06/17 11/12/17 -1 1	<u>Rate</u> \$215.00	· · · · · · · · · · · · · · · · · · ·		•			
N 67 WSFA 11/07/17 11/07/17 Today in Alabama 430am <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u>	430-5a Rate		:30		NM	1	\$5.00
N 68 WSFA 11/08/17 11/08/17 ENTERTAINMENT TONIGI Start Date End Date Weekdays Spots/Week	<u>Rate</u>		:30		NM	1	\$215.00
Week: 11/06/17 11/12/171 1  N 69 WSFA 11/09/17 11/09/17 ENTERTAINMENT TONIGI  Start Date	\$215.00 		:30	•	NM	0	\$0.00
Spot Ch <u>Date Range</u> <u>Description</u> 1 WSFA 11/06/17-11/12/17 ENTERTAINMENT TONIG Credited	Start/End Time H1630-7p	Weekday:		<u>Rate</u> \$215.00	<u>Type</u> NM		
N 70 WSFA 11/10/17 11/10/17 ENTERTAINMENT TONIGE  Start Date	∃1630-7p <u>Rate</u> \$215.00		:30		NM	1	\$215.00
N 71 WSFA 11/06/17 11/06/17 WSFA 12 News at Ten - Mi	10-1035pm <u>Rate</u> \$275.00		:30		NM	1	\$275.00
N 72 WSFA 11/07/17 11/07/17 WSFA 12 News at Ten - MF  Start Date End Date Weekdays Spots/Week Week: 11/06/17 11/12/17 -1 1	10-1035pm <u>Rate</u> \$275.00		:30		NM	1	\$275.00
N 73 WSFA 11/08/17 11/08/17 WSFA 12 News at Ten - MF  Start Date End Date Weekdays Spots/Week Week: 11/06/17 11/12/171 1			:30	•	NM	1	\$275.00
N 74 WSFA 11/09/17 11/09/17 WSFA 12 News at Ten - MF  Start Date End Date Weekdays Spots/Week Week: 11/06/17 11/12/171 1			:30		NM	0	\$0.00
Spot Ch Date Range Description  1 WSFA 11/06/17-11/12/17 WSFA 12 News at Ten - M Credited	Start/End Time	Weekdays		<u>Rate</u> \$275.00	<u>Type</u> <i>NM</i>		
N 75 WSFA 11/10/17 11/10/17 WSFA 12 News at Ten - MF	10-1035pm <u>Rate</u> \$275.00		:30	4	NM	1	\$275.00
N 76 WSFA 11/06/17 11/06/17 Tonight Show <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/06/17 11/12/17 1 1	1035-1137pm <u>Rate</u> \$115.00		:30		NM	1	\$115.00
N 77 WSFA 11/09/17 11/09/17 Tonight Show  Start Date End Date Weekdays Spots/Week Week: 11/06/17 11/12/171 1	1035-1137pm <u>Rate</u> \$115.00		:30		NM	0	\$0.00
<u>Spot Ch Date Range Description</u> 1 WSFA 11/06/17-11/12/17 Tonight Show Credited	Start/End Time 1035-1137pm	Weekdays		* <u>Rate</u> \$115.00	<u>Type</u> NM		
N 78 WSFA 11/08/17 11/08/17 Today in Alabama 430am	430-5a <u>Rate</u> \$5.00		:30		NM -	1	\$5.00

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**Contract Dates** Product Estimate # 11/06/17 - 11/13/17 D. JONES SENATE CO 5084

<u>Advertiser</u> Original Date / Revision 11/03/17 / 11/16/17 POL/Jones, Doug/D/Sena

*Line Ch Start Date End Date Description	Start/End Time	Spots/ Days Length Week Rate	Type S <sub>r</sub>	oots	Amount
Start Date End Date Weekdays Spots/Week	Rate		.,,,,,,,		
N 79 WSFA 11/07/17 11/07/17 This Is Us  Start Date End Date Weekdays Spots/Week  Week: 11/06/17 11/12/17 -1 1	8-9pm <u>Rate</u> \$600.00	:30	NM	1	\$600.00
N 80 WSFA 11/11/17 11/11/17 NBC Saturday Today Show Start Date End Date Weekdays Spots/Week Week: 11/06/17 11/12/172- 2	6-8am <u>Rate</u> \$45.00	:30	NM	2	\$90.00
N 81 WSFA 11/11/17 11/11/17 WSFA 12 News at Six-Sat  Start Date End Date Weekdays Spots/Week  Week: 11/06/17 11/12/172- 2	Sa 6-7pm <u>Rate</u> \$80.00	:30	NM	2	\$160.00
N 82 WSFA 11/11/17 11/11/17 WSFA 12 News at Ten - Sa	t 10-1030pm <u>Rate</u> \$175.00	:30	NM	1	\$175.00
N 83 WSFA 11/11/17 11/11/17 NET Saturday Night Live  Start Date End Date Weekdays Spots/Week  Week: 11/06/17 11/12/171- 1	1030p-1203x <u>Rate</u> \$115.00	:30	NM.	1	\$115.00
N 84 WSFA 11/11/17 11/11/17 ET WEEKEND  Start Date	1203-103x <u>Rate</u> \$10.00	:30	NM	0	\$0.00
Spot Ch Date Range Description  1 WSFA 11/06/17-11/12/17 ET WEEKEND Credited	Start/End Time 1203-103x	Weekdays         Length         Rate          Sa         :30         \$10.00	<u>Type</u> <i>NM</i>		
N 85 WSFA 11/12/17 11/12/17 NET NBC Sunday Today St	nc7-8a <u>Rate</u> \$45.00	:30	NM	2	\$90.00
N         86         WSFA 11/12/17         11/12/17         NET NBC Meet The Press           Start Date         End Date         Weekdays         Spots/Week           Week: 11/06/17         11/12/17        1         1	8-9a <u>Rate</u> \$45.00	:30	NM	1	\$45.00
N 87 WSFA 11/12/17 11/12/17 WSFA News Sunday AM <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/06/17 11/12/171 1	9-930a <u>Rate</u> \$20.00	:30	NM	0	\$0.00
Spot Ch Date Range Description  1 WSFA 11/06/17-11/12/17 WSFA News Sunday AM Credited	Start/End Time 9-930a	Weekdays         Length         Rate          St         :30         \$20.00	<u>Type</u> <i>NM</i>		
N 88 WSFA 11/12/17 11/12/17 WSFA 12 News at Five-Sun	Su 5-530p <u>Rate</u> \$90.00	:30	ММ	1	\$90.00
N 89 WSFA 11/09/17 11/09/17 Today in Alabama 430am <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/06/17 11/12/171 1	430-5a <u>Rate</u> \$5.00	:30	NM	1	\$5.00
N 90 WSFA 11/12/17 11/12/17 Late News <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/06/17 11/12/171 1	1030p-11p <u>Rate</u> \$150.00	:30	NM	0	\$0.00
Spot Ch Date Range Description  1 WSFA 11/06/17-11/12/17 Late News Credited	Start/End Time 1030p-11p	Weekdays         Length         Rate          SL         :30         \$150.00	<u>Type</u> <i>NM</i>		
N 91 WSFA 11/06/17 11/06/17 NET Early Today ON	4-430x	:30	NM	1	\$3.00

<sup>(\*</sup> Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise, on contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions.

The station may utilize various mediums to deliver advertisements to its viewers, including but not limited to, simulcast and/or delayed airings through mobile and internet applications and services. You must notify the station immediately if you do not have rights to your advertisements or any of its components beyond a television broadcast. Without such notice, the station may utilize various mediums beyond the television broadcast to reach its viewers.

This station does not discriminate in advertising contracts on the basis of race or ethnicity. Any provision in any order or agreement for advertising that purports to discriminate on the basis of race or ethnicity, even if handwritten, typed or otherwise made a part of a particular contract, is hereby rejected.



www.wsfa.com

| Contract / Revision | Alt Order # | 1846381 / 08851727

 Contract Dates
 Product
 Estimate #

 11/06/17 - 11/13/17
 D. JONES SENATE CO 5084

Advertiser Original Date / Revision
POL/Jones, Doug/D/Sena 11/03/17 / 11/16/17

*Line Ch Start Date End Date Description	Start/End Time	Spots/ Days Length Week Rate	Type Spots	Amount
Start Date End Date Weekdays Spots/Week	Rate	Days Length Week Mate	Туреорого	Amount
Week: 11/06/17 11/12/17 M 1	\$3.00			
N 92 WSFA 11/07/17 11/07/17 NET Early Today ON  Start Date End Date Weekdays Spots/Week	4-430x	:30	<b>NM</b> 1	\$3.00
Week: 11/06/17 11/12/17 -T 1	<u>Rate</u> \$3.00			
N 93 WSFA 11/08/17 11/08/17 NET Early Today ON	4-430x	:30	NM 1	\$3.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/06/17 11/12/17w 1	<u>Rate</u> \$3.00			
D 94 WSFA 11/09/17 11/09/17 NET Early Today ON	4-430x	:30	NM 0	\$0.00
N 95 WSFA 11/13/17 11/13/17 NET Early Today ON	4-430x	:30	NM 1	\$3.00
Start Date End Date Weekdays Spots/Week	Rate			
Week: 11/13/17 11/19/17 M 1  N 96 WSFA 11/13/17 11/13/17 Today in Alabama 430am	\$3.00 430-5a	:30	NM 0	\$0.00
Start Date	Rate	.50	. 14147	Ψ0.00
Week: 11/13/17 11/19/17 M 1 Spot Ch Date Range Description	\$5.00	Manual Lauren Data	Time	
Spot Ch Date Range Description  1 WSFA 11/13/17-11/19/17 Today in Alabama 430am	Start/End Time 430-5a	<u>Weekdays</u> <u>Length</u> <u>Rate</u> M :30 \$5.00	<u>Type</u> <i>NM</i>	
Credited				
N 97 WSFA 11/13/17 11/13/17 WSFA 12 NEWS AT 4PM	M-F 430-5P	:30	NM 1	\$75.00
Start Date End Date Weekdays Spots/Week Week: 11/13/17 11/19/17 M 1	<u>Rate</u> \$75.00	•		
N 98 WSFA 11/13/17 11/13/17 Today in Alabama 5am	5-530a	:30	NM 1	\$85.00
Start Date End Date Weekdays Spots/Week Week: 11/13/17 11/19/17 M 1	Rate			
N 99 WSFA 11/13/17 11/13/17 WSFA 12 News at Five	\$85.00 5-530pm	:30	NM 1	\$185.00
Start Date End Date Weekdays Spots/Week	Rate	.50	19191	\$100.00
Week: 11/13/17 11/19/17 M 1	\$185.00			
N 100 WSFA 11/13/17 11/13/17 Today in Alabama 530a Start Date End Date Weekdays Spots/Week	528am-6am Rate	:30	NM 1	\$100.00
Week: 11/13/17 11/19/17 M 1	\$100.00	·		
N 101 WSFA 11/13/17 11/13/17 WSFA 12 News at Six - MF	6-630pm	:30	NM 1	\$350.00
Start Date End Date Weekdays Spots/Week Week: 11/13/17 11/19/17 M 1	<u>Rate</u> \$350.00			
N 102 WSFA 11/13/17 11/13/17 Today In Alabama	6a-7a	:30	1	\$175.00
Start Date End Date Weekdays Spots/Week	Rate	.00	,,,,,	<b>\$175.00</b>
Week: 11/13/17 11/19/17 M 1	\$175.00			
N 103 WSFA 11/13/17 11/13/17 NBC Today Show Start Date End Date Weekdays Spots/Week	7-9am <u>Rate</u>	:30	NM 1	\$115.00
Week: 11/13/17 11/19/17 M 1	\$115.00			
N 104 WSFA 11/13/17 11/13/17 NBC Today 2	9-10am	:30	NM 1	\$50.00
Start Date         End Date         Weekdays         Spots/Week           Week: 11/13/17         11/19/17         M         1	<u>Rate</u> \$50.00			
N 105 WSFA 11/09/17 11/09/17 Late News	1030p-11p	:30	NM 1	\$150.00
Start Date	<u>Rate</u>			
Week: 11/06/17 11/12/17T 1  N 106 WSFA 11/09/17 11/09/17 DELAY/Tonight Show w/Jay	\$150.00	.20		6115.00
N 106 WSFA 11/09/17 11/09/17 DELAY/Tonight Show w/Jay <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u>	Rate	:30	NM 1	\$115.00

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www.wsfa.com

 Contract / Revision
 Alt Order #

 1846381 /
 08851727

 Contract Dates
 Product
 Estimate #

 11/06/17 - 11/13/17
 D. JONES SENATE CO 5084

Advertiser Original Date / Revision
POL/Jones, Doug/D/Sena 11/03/17 / 11/16/17

*Line Ch Start Date End Date Description	Start/End Time	Spots/ • Days Length Week Rate	Туре	Spots	Amount
Start Date         End Date         Weekdays         Spots/Week           Week: 11/06/17         11/12/17        T         1	<u>Rate</u> \$115.00				
N 107 WSFA 11/08/17 11/08/17 The Blacklist  Start Date   End Date   Weekdays   Spots/Week   Week: 11/06/17 11/12/17W 1	658-8pm <u>Rate</u> \$300.00	:30	NM	1	\$300.00
N 108 WSFA 11/11/17	Sa 6-7pm <u>Rate</u> \$80.00	:30	NM	1	\$80.00
N 109 WSFA 11/09/17 11/09/17 NET Early Today ON <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/06/17 11/12/17T 1	4-430x <u>Rate</u> \$3.00	:30	NM	1	\$3.00
		Totals	-	92	\$11,125.00

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
10/30/17 -11/13/17	92	\$11,125.00	(\$1,668.75)	\$9,456.25
Totals	92	\$11,125.00	(\$1,668.75)	\$9,456.25

Signature:		Date:	
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(\* Line Transactions: N = New, E = Edited, D = Deleted)

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RISK !!! REPORT CREDIT AGENCY REP: TEL# 703-528-9387 CREDIT ADVISORY: AGEN ORDER WORKSHEET TRF# 1846381

\$\$\$ 0#

HEADLINE# 8851727 MOD# 2: APPROVED REV

REP \$\$\$

NOV13/17 11.39 \*\*\* WSFA-TV \*\*\*

FROM STATION \*\*CHANGES\*\*

FROM

703-516-9680

FAX#

11.39 # DATE NOV13/17 SALESMAN REGIONAL (H) SCATTERGOOD EDDINS LOCAL RYAN JEFF WA CLASS: NATL PRSN BUYER NAME SALES **REP.#** INVOICE) NEEDED ORDER, 1650 BILLING SUITE# (LINE, SE, POLI/D JONES/D/SEN/AL CO-OB COMMENTS: PARTNERS MEDIA # 8851727 PKWY 30339 75 GA 900 CIRCLE CONTRACT EST#5084 WK-2 ATLANTA, CANAL NOV13/17 TAX COMM ADV. NAME AGY. NAME STATE SENATE FLIGHT DATES NOV6/17 JONES Ω. TAX # ORDER # PRDCT # CILX ADV AGY

STA:

CASH IN ADVANCE SCHEDULE \*\*\*\* THIS IS A Ω CON

SUITE#1650 ALL INVOICES ARE TO BE SENT TO: 900 CIRCLE 75 PARKWAY SE, SUITE ATLANTA, GA 30339

308 NOV13 MISSED: MON/430A-459A SENATE COMMITTEE OFFER: NONE DOUG JONES FOR MAKEGOOD OFFERS IRESL BUY#92 TO PRINT UNRESL STATION NO BUYS

11280.00 NOV/17

11280.00

CONTRACT

(NOV13/17)

\$5.00

#8853849

HDL

Z

OFFER A MKGD

WILL

Н

ENDS ON 11/13. THANKS, DENICE

SKED

CMT: PLEASE CONFIRM.

CMT: NO AVAIL.

THANKS,

TOTAL 0% WIYC TOTAL % WBMM % CABL **ω** WCOV 408 % WAKA EAKA ₹ O % % ESFA WNCF 0/0 52 WSFA 673 \$21, TOTALS MARKET

SHARES ACCURATE

SVC- NSI DEMOS- RA35+\*

AGENCY REP: TEL# 703-528-9387 CREDIT ADVISORY:

1846381 \$\$\$

REP HEADLINE# 8851727 TRF# \$\$\$ MOD# 2: UNAPPROVED REV #2

NOV13/17 12.05 \*\*\* WSFA-TV \*\*\* FROM REP FROM RISK !!! REPORT F CREDIT ORDER WORKSHEET

703-516-9680

FAX#

12.05 # 1 SALESMAN DATE NOV13/1 REGIONAL (H)SCATTERGOOD EDDINS LOCAL RYAN OFF.# JEFE WA-CLASS: NATL PRSN BUYER NAME SALES REP.# INVOICE) NEEDED 1650 ORDER, SUITE# BILLING (LINE, SE, CO-OP POLI/D JONES/D/SEN/AL COMMENTS: MEDIA # 885172 PKWY 30339 CANAL PARTNERS 75 GA 900 CIRCLE JONES SENATE COMM EST#5084 CONTRACT WK-2 ATLANTA, NOV13/17 TAX NAME NAME STATE ADV. AGY. DATES NOV6/17 TAX # FLIGHT # ORDER PRDCT CITY ADV AGY

D/T NA FROM ORIGINAL MG ORDER REVISED REP:

MANUALLY CANX LINE 92 D/T NA FROM ORICEVISUS TTL, \$11,280
REVISED TTL, \$11,275
\$5 WILL BE MOVED TO HEADLINE: 8853849

Ω

Z

PLS CONFM

RYAN THANKS JASMINE FOR

STA:

CASH IN ADVANCE SCHEDULE \*\*\*\* ď \*\*\*\* THIS IS  $\Sigma$ CON

SENT TO: SE, SUITE#1650 INVOICES ARE TO BE CIRCLE 75 PARKWAY S ALL 900

COMMITTEE SENATE FOR DOUG JONES

30339

ATLANTA, GA

: TOTL: DAYS .. . :SPTS: WEEK : /WK: INVT END START DATE RATE •• EΩ S •• LGTH .. PERIOD TIME :CD: :LINE# :LINE#:REP

5084

lŧ

AGENCY EST#

836 11 ADVERTISER CODE PRODUCT CODE = 9 AGENCY AGENCY

PRINT 0 BUYS OZ

## FAX# 703-516-9680 REP: TEL# 703-528-9387 CREDIT ADVISORY: AGEN ORDER WORKSHEET

REP HEADLINE# 8851727 TRF# 1846381 \$\$\$ MOD# 2: UNAPPROVED REV #2 \$\$\$

NOV13/17 12.05 \*\*\* WSFA-TV \*\*\* -9387
AGENCY CREDIT RISK !!!
HARRIS REPORT FROM REP

DAYS :TOTI,:	
Д	
 M	H
WEE	INVT
:SPTS: WEEK	: /WK:
E N	DATE
••	
START	DATE
RATE	
S E C	
LGTH :	"
PERIOD	
TIME	
:CD:	::
LINE#: REP	: LINE

: TOTL:	:SPTS:		•				
DAYS			(NOV13/17)			#8853849.	
: END :SPTS: WEEK :	: DATE : /WK: INVT :		305 \$5.00	30s \$150.00		OFFER A MKGD ON HDL	
RATE : START	: DATE		NOV13	NOV12		ENDS ON 11/13. I WILL	THANKS, DENICE
TIME PERIOD : LGTH : SEC :		 	MISSED: MON/430A-459A	SUN/1030P-1100P	OFFER: NONE	CMT:NO AVAIL. SKED E	CMT: PLEASE CONFIRM.
:LINE#:REP :CD: TIME	: :LINE#: :	STATION MAKEGOOD OFFERS	M2 UNRESL BUY#92	06#XDE			

40	
WIYC 08	
WBMM 08	
CABL 0%	
WCOV 3%	
WAKA 40%	EAKA 0%
WNCF 5%	ESFA 0%
WSFA 52%	
OTALS \$21,673	
MARKET T	

11275.00

CONTRACT TOTAL TOTAL TOTAL

ACCURATE SHARES

11275.00

NOV/17

SVC- NSI DEMOS- RA35+\*

Z-COMMENTS \*-MULTIPLE L-LENGTH M-MAKEGOOD N-PROGRAM NAME Y-DAYS X-LATE T-TIME DE-DELETE E-EFF DATES S-SPOTS PER WEEK C-CANCELLED R-RATE Q-PAID PGM B-BUY TYPE P-CLASS, PLAN, SECT A-ADD MOD CODE

REP HEADLINE# 8851727 TRF# 1846381 \$\$\$ MOD# 2: UNAPPROVED REV #1 \$\$\$

-9387
AGENCY CREDIT RISK !!!
HARRIS REPORT FROM REP
\*\*CHANGES\*\* REP: TEL# 703-528-9387 CREDIT ADVISORY: AGENORDER WORKSHEET

FAX# 703-516-9680

NOV13/17 12.05 \*\*\* WSFA-TV \*\*\*

ADV # ADV. NAME POLI/D JONES/D/SEN.	S/D/SEN/AL	REP.#	OFF.#	SALESMAN #
AGY # AGY. NAME CANAL PARTNERS MEDIA	RS MEDIA	BUYER NAME	BUYER NAME JEFF SCATTERGOOD	GOOD
900 CIRCLE 75 PKWY	'5 PKWY SE, SUITE# 1650	SALES PRSN	SALES PRSN WA- RYAN EDDINS (H)	DINS (H)
ATLANTA, GA 30339	30339			
ORDER # CONTRACT # 8851727	8851727	CLASS: NATL.	LOCAL	REGIONAL
PRDCT D. JONES SENATE COMM EST#5084 COI	EST#5084 COMMENTS: (LINE, ORDER, INVOICE)	ICE)		
FLIGHT DATES NOV6/17 NOV13/17 WK-2				
CITY TAX STATE TAX	CO-OP BILLING NEEDED		Ω	DATE NOV13/17 12.05

MANUALLY CANX LINE 92 D/T NA FROM ORIGINAL MG IN M2 PREVIOUS TTL, \$11,275 \$5 WILL BE MOVED TO HEADLINE: 8853849 REVISED ORDER REP:

PLS CONFM

THANKS JASMINE FOR RYAN

STA:

\*\*\*\* THIS IS A CASH IN ADVANCE SCHEDULE \*\*\*\* CON CM

ALL INVOICES ARE TO BE SENT TO: 900 CIRCLE 75 PARKWAY SE, SUITE#1650 ATLANTA, GA 30339

DOUG JONES FOR SENATE COMMITTEE

: TOTL:		0
DAYS		z
WEEK : INVT :	•	NOM
END :SPTS: WEEK DATE : /WK: INVT		0
END DATE	•	11/13
START :	5084	11/13
RATE	AGENCY EST#	\$5.00
:LINE#:REP :CD: TIME PERIOD : LGTH : SEC : : :LINE#: : :	AGENCY ADVERTISER CODE = 836 AGENCY PRODUCT CODE = 967	92 S 430A-459A 30

TODAY IN ALABAMA TODAY IN ALABAMA PROGRAM : CON COM1:

FAX# 703-516-9680 REP: TEL# 703-528-9387
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
ORDER WORKSHEET
HARRIS REPORT FROM REP
\*\*CHANGES\*\*

HEADLINE# 8851727 TRF# 1846381 MOD# 2: UNAPPROVED REV #1 \$\$\$

REP \$\$\$

NOV13/17 12.05 \*\*\* WSFA-TV \*\*\*

:TOTL:	(	11275.00
DAYS	(NOV13/17)	
: END :SPTS: WEEK: : DATE: /WK: INVT:	30s \$5.00 30s \$150.00 OFFER A MKGD ON HDL #8853849	CONTRACT TOTAL TOTAL SPOTS
RATE : START : DATE	NOV13 NOV12 ENDS ON 11/13. I WILL THANKS, DENICE	
PERIOD : LGTH : SEC :	MISSED: MON/430A-459A SUN/1030P-1100P OFFER: NONE CMT:NO AVAIL. SKED CMT:PLEASE CONFIRM.	
:LINE#:REP :CD: TIME PERIOD : :LINE#: :	STATION MAKEGOOD OFFERS: M2 UNRESL BUY#92 BUY#90	11275.00
TINE#:	STATION M2 U	NOV/17

ACCURATE SHARES

WIYC 08

WBMM 0%

CABL 0%

WCOV 3%

408 %

WAKA EAKA

O O

WNCF ESFA

WSFA 52%

MARKET TOTALS \$21,673

SVC- NSI DEMOS- RA35+\*

\*-MULTIPLE M-MAKEGOOD N-PROGRAM NAME Z-COMMENTS Y-DAYS L-LENGTH X-LATE T-TIME DE-DELETE E-EFF DATES S-SPOTS PER WEEK C-CANCELLED R-RATE Q-PAID PGM B-BUY TYPE P-CLASS, PLAN, SECT A-ADD MOD CODE

REP: TEL# 703-528-9387 CREDIT ADVISORY: AGEN

REP HEADLINE# 8851727 TRF# 1846381 \$\$\$ MOD# 3: APPROVED REV #0 \$\$\$

HEADLINE# 8851727

NOV13/17 12.08 \*\*\* WSFA-TV \*\*\* AGENCY CREDIT RISK !!!
HARRIS REPORT FROM STATION ORDER WORKSHEET

FAX# 703-516-9680

ADV #	ADV.	NAME	ADV. NAME POLI/D JONES/D/SEN/AL		REP.#	OFF.#	#	SALESMAN #	
AGY #	AGY.	NAME	AGY. NAME CANAL PARTNERS MEDIA		BUYER NA	ME JEFF	BUYER NAME JEFF SCATTERGOOD	000	
			900 CIRCLE 75 PKWY SE, SUITE# 1650	1650	SALES PRSN	SN WA-	RYAN EDDINS (H)	INS (H)	
			ATLANTA, GA 30339						
ORDER #			CONTRACT # 8851727		CLASS: NATL.	ATL.	LOCAL	REGIONAL	
PRDCT D. JONES	SENA	TE CON	D. JONES SENATE COMM EST#5084 COMMENTS: (LINE, ORDER, INVOICE)	ORDER, INVOI	CE)				The state of the s
FLIGHT DATES NO	V6/17	NOV	DATES NOV6/17 NOV13/17 WK-2						
CITY TAX	S	STATE TAX	TAXCO-OP BILLING NEEDED	1G NEEDED			DA	DATE_NOV13/17_12.08	12.08

STA:

\*\*\*\* THIS IS A CASH IN ADVANCE SCHEDULE CON CM

SE, SUITE#1650 ALL INVOICES ARE TO BE SENT TO: 900 CIRCLE 75 PARKWAY SE, SUITE 30339 GA ATLANTA,

DOUG JONES FOR SENATE COMMITTEE
NOTICE: CHANGES OF THIS ORDER HAVE BEEN APPROVED.
STATION MAKEGOOD OFFERS:
M2 UNRESL BUY#92 MISSED:MON/430A-459A
BUY#90 SUN/1030P-1100P

NOV13 NOV12 OFFER: NONE

#8853849 WILL OFFER A MKGD ON HDL Н THANKS, DENICE 11/13. CMT:NO AVAIL. SKED ENDS ON CMT:PLEASE CONFIRM. THANKS,

11275.00 TOTAL CONTRACT TOTAL

(NOV13/17)

\$5.00 \$150.00

30s 30s

CONTRACT SCHEDULED FOR GENERATION

AGENCY REP: TEL# 703-528-9387 CREDIT ADVISORY: AGEN

TRF# 1846381 #0 \$\$\$

MOD# 3: APPROVED REV

HEADLINE# 8851727

REP \$\$\$

NOV13/17 12.14 \*\*\* WSFA-TV \*\*\* FROM STATION \*\*CHANGES\*\* RISK !!! REPORT F CREDIT HARRIS ORDER WORKSHEET

FAX# 703-516-9680

ADV #	ADV. NAME POLI/D JONES/D/SEN/AL	REP.#	OFF.#	SALESMAN #
AGY #	AGY. NAME CANAL PARTNERS MEDIA	BUYER NAMI	BUYER NAME JEFF SCATTERGOOD	кеоор
	900 CIRCLE 75 PKWY SE, SUITE# 1650	SALES PRSN WA-	- 1	RYAN EDDINS (H)
	ATLANTA, GA 30339	ı		
ORDER #	CONTRACT # 8851727	CLASS: NATE.	rr. Local	REGIONAL
PRDCT D. JONES	D. JONES SENATE COMM EST#5084 COMMENTS: (LINE, ORDER, INVOICE	INVOICE)		
FLIGHT DATES NC	FLIGHT DATES NOV6/17 NOV13/17 WK-2			
CITY TAX	STATE TAX CO-OP BILLING NEEDED	ED	-	DATE_NOV13/17 12.14

STA:

CASH IN ADVANCE SCHEDULE Ø SI SIHL \*\*\*\* Ü CON

SE, SUITE#1650 ALL INVOICES ARE TO BE SENT TO: 900 CIRCLE 75 PARKWAY SE, SUITE 30339 G A ATLANTA,

\$5.00 \$150.00 30s 30s NOV13 NOV12 SUN/1030P-1100P MISSED: MON/430A-459A DOUG JONES FOR SENATE COMMITTEE TO PRINT STATION MAKEGOOD OFFERS
M2 UNRESL BUY#92
BUY#90 NO BUYS

(NOV13/17)

#8853849

HDL

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MKGD

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WILL OFFER

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CMT:NO AVAIL. SKED ENDS ON 11/13. CMT:PLEASE CONFIRM. THANKS, DENICE

OFFER: NONE

MΕ

(NOV13/17) WILL PLEASE CREDIT AND THANKS, DENICE \$150.00 308 CMT:SPOT DID NOT AIR DUE TO NFL RUNNING LONG. CMT:RE-SPEND WHEN THEY SEND IN A NEW ORDER. NOV12 MISSED: SUN/1030P-1100P OFFER: NONE BUY#90 UNRESL

εΣ

11275.00 TOTAL CONTRACT TOTAL 11275.00 NOV/17

% O WIYC % WBMM % CABL WCOV 3% 40% WAKA EAKA 0 0 % % WNCF ESFA WSFA 52% TOTALS \$21,673 MARKET

ACCURATE SHARE

DEMOS- RA35+\* SVC- NSI

REP: TEL# 703-528-9387 CREDIT ADVISORY: AGEN REP HEADLINE# 8851727 TRF# \$\$\$ MOD# 3: UNAPPROVED REV #1

1846381 \$\$\$

703-516-9680 REP RISK !!! REPORT FROM FAX# CREDIT HARRIS AGENCY ORDER WORKSHEET

NOV13/17 12.16 \*\*\* WSFA-TV \*\*\*

\* \* CHANGES \* \*

12.16 # DATE NOV13/17 SALESMAN REGIONAL (H)EDDINS SCATTERGOOD LOCAL RYAN JEFF WA-CLASS: NATL. PRSN NAME BUYER SALES REP.# INVOICE) NEEDED 1650 ORDER, BILLING SUITE# (LINE, CO-OP SE JONES/D/SEN/AL COMMENTS: MEDIA # 8851727 75 PKWY 30339 CANAL PARTNERS GA EST#5084 CIRCLE CONTRACT WK-2 ATLANTA, POLI/D 006 NOV13/17 STATE TAX JONES SENATE COMM NAME NAME AGY. ADV. FLIGHT DATES NOV6/17 ۵. TAX # # ORDER # PRDCT CITY ADV AGY

REP:

CREDIT WAS S S REJECTED M2.1 (STATION IS SENDING OVER \$150 CREDIT ONLY; HANDLES IN PREVIOUS REVISED ORDER) REVISED ORDER REJECTED M2.1

PLS CONFM

RYAN THANKS JASMINE FOR

STA:

SCHEDULE IN ADVANCE CASH ď IS SIHL \*\*\*\* Ŋ CON

SUITE#1650 SENT SE BE ALL INVOICES ARE TO BI 900 CIRCLE 75 PARKWAY

ATLANTA, GA

COMMITTEE SENATE FOR DOUG JONES

: TOTL:	:SPTS:	
DAYS		
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TIME PERIOD		ADVERTISER
:CD:	••	AGENCY
CINE#:REP	#ULINE#	4

AGENCY EST# 836 = 967I ADVERTISER CODE PRODUCT CODE = ( AGENCY

ij

MISSED: MON/430A-459A NO BUYS TO PRINI STATION MAKEGOOD OFFERS: M2 REJECT BUY#92 1

#8853849 A MKGD ON HDL OFFER WILL Н ENDS ON 11/13. THANKS, DENICE CMT:NO AVAIL. SKED CMT:PLEASE CONFIRM. OFFER: NONE

(NOV13/17)

\$5.00 \$150.00

30s 30s

NOV13 NOV12

SUN/1030P-1100P

RISK !!! REPORT FROM REP CREDIT HARRIS AGENCY REP: TEL# 703-528-9387 CREDIT ADVISORY:

ORDER WORKSHEET

1846381

\$ \$

HEADLINE# 8851727 TRF# MOD# 3: UNAPPROVED REV #1

REP \$\$\$

NOV13/17 12.16 \*\*\* WSFA-TV \*\*\*

\*\*CHANGES\*\*

703-516-9680

FAX#

:LINE#:REP	:CD:	TIME PERIOD	: LGTH	: SEC	RATE	••	START	•	T. CNE	SPTS	WERK	2 \ 2	· TEOE.
: LINE#	: :#:				••	•••	DATE		• ••		LVNI		

11275.00 (NOV13/17) WILL TOTAL ΜE PLEASE CREDIT AND THANKS, DENICE CONTRACT TOTAL \$150.00 308 CMT:SPOT DID NOT AIR DUE TO NFL RUNNING LONG. CMT:RE-SPEND WHEN THEY SEND IN A NEW ORDER. NOV12 MISSED: SUN/1030P-1100P OFFER: NONE STATION MAKEGOOD OFFERS: BUY#90 11275.00 UNRESL NOV/17  $\Sigma$ 

0 WIYC 0% WBMM % CABL (N) % WCOV 40% WAKA EAKA O 0 % % WNCF ESFA 52% WSFA \$21,673 MARKET TOTALS

ACCURATE SHARES

DEMOS- RA35+\* SVC- NSI

N-PROGRAM NAME M-MAKEGOOD L-LENGTH E-EFF DATES DE-DELETE C-CANCELLED B-BUY TYPE A-ADD MOD CODE

\*-MULTIPLE

Z-COMMENTS

Y-DAYS

X-LATE

T-TIME

S-SPOTS PER WEEK

R-RATE

Q-PAID PGM

P-CLASS, PLAN, SECT

1846381 \$\$\$ TRF# REV #2 HEADLINE# 8851727 MOD# 3: UNAPPROVED REP \$\$\$

FAX# 703-516-9680 REPORT FROM RISK !!! AGENCY CREDIT HARRIS REP: TEL# 703-528-9387 CREDIT ADVISORY: AGENORDER WORKSHEET

NOV16/17 12.58

\*\*\* WSFA-TV

\* \* CHANGES \* \*

REP

12.58 # SALESMAN DATE(NOY16/1 REGIONAL (H)EDDINS SCATTERGOOD LOCAL RYAN JEFF WA-CLASS: NATL. BUYER NAME PRSN SALES REP.# INVOICE) NEEDED 1650 ORDER, SUITE# BILLING (LINE, SCHEDULE \*\*\*\* FLIGHT/EST. 8859661 SE SE COLOP JONES/D/SEN/AL CANAL PARTNERS MEDIA COMMENTS: 885172 75 PKWY 30339 SENT TO: SE, SUITE#1650 # CASH IN ADVANCE DOUG JONES FOR SENATE COMMITTEE GA 900 CIRCLE EST#5084 CONTRACT WK-2ATLANTA, POLI/D \$150 WAS MOVED TO CURRENT NOV13/17 THANKS JASMINE FOR RYAN BE ALL INVOICES ARE TO BI 900 CIRCLE 75 PARKWAY COMM STATE TAX PREVIOUS TTL \$11,275 REVISED TTL, \$11,125 NAME AGY. NAME REVISED ORDER M3 OKD AS A CREDIT 30339 SENATE 4 S ADV. DATES NOV6/17 ATLANTA, GA \*\*\*\* THIS PLS CONFM CONES Ω CITY TAX FLIGHT # ORDER PRDCT CON CM ADV AGY REP:

:LINE#:REP :CD:	TIME PERIOD	: LGTH : SEC :	RATE		START	 END	END :SPTS: WEEK	WEEK :	DAYS	. 1404.
. # 447 7 7		**			DATE	 DATE	DATE : /WK: IAVT	TAVT	)	
		•								.0170.
AGENCY	ADVERTISER CODE	ODE = 836	# FUE YOURDA	να Ο Υ	~				•	•
AGENCY	PRODUCT CODE	1967	= 1 1 1 1 1	)	r -					

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SUN

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11/12

11/12

\$150.00

30

1030P-1100P

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PROGRAM: WSFA 12 CON COM1: WSFA 12 CREDIT TAKEN FOR

NOV12 WSFA 12 NEWS AT 10:30P WSFA 12 NEWS AT 10:30P EN FOR 1 SPOT(S) MISSED

REP HEADLINE# 8851727 TRF# 1846381 \$\$\$ MOD# 3: UNAPPROVED REV #2 \$\$\$

FAX# 703-516-9680 REP: TEL# 703-528-9387
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
ORDER WORKSHEET
HARRIS REPORT FROM REP
\*\*CHANGES\*\*

NOV16/17 12.58 \*\*\* WSFA-TV \*\*\*

:LINE#:REP :CD: : LINE#:	TIME PERIOD	: LGTH	: SEC :	RATE :	START	н	E A C	SPTS:	WEEK :	DAYS	:TOTI:
							1 1 2 2	. / **	T 7 N T T		SET.S:
STATION MAKEGOOD OFFERS:	OFFERS:										
7140 EM											

ω 	NOV13/17)	ъ
DAYS	NON)	E WIL
END :SPTS: WEEK : DATE : /WK: INVT :	30s \$150.00	PLEASE CREDIT AND WE WILL IANKS, DENICE
END		. PL THAN
: START : : DATE :	NOV12	NOT AIR DUE TO NFL RUNNING LONG. PLEASE CREDISWHEN THEY SEND IN A NEW ORDER. THANKS, DENICE
:LINE#:REP :CD: TIME PERIOD : LGTH : SEC : RATE : : : : : : : : : : : : : : : : : : :	STATION MAKEGOOD OFFERS: M3 OK'D BUY#90 MISSED:SUN/1030P-1100P OFFER: NONE	CMT:SPOT DID NOT AIR DUE TO I CMT:RE-SPEND WHEN THEY SEND :

CABL 0% WBMW 0% WIYC 0%	
WAKA 40% WCOV 3%	
WNCF 5%	ESFA 08
WSFA 52%	
MARKET TOTALS \$21,673	

11125.00

CONTRACT TOTAL TOTAL

ACCURATE SHARES

11125.00

NOV/17

DEMOS- RA35+\* SVC- NSI

\*-MULTIPLE N-PROGRAM NAME Z-COMMENTS M-MAKEGOOD X-LATE Y-DAYS L-LENGTH T-TIME DE-DELETE E-EFF DATES S-SPOTS PER WEEK C-CANCELLED R-RATE Q-PAID PGM B-BUY TYPE P-CLASS, PLAN, SECT MOD CODE A-ADD

REP: TEL# 703-528-9387 CREDIT ADVISORY: AGENCY CRE

703-516-9680

FAX#

NOV16/17 13.34 \*\*\* WSFA-TV \*\*\* STATION FROM RISK !!! REPORT F CREDIT HARRIS AGENCY ORDER WORKSHEET

> HEADLINE# 8851727 TRF# 1846381 MOD# 3: APPROVED REV #2 \$\$\$

REP SSS

13.34 # DATE NOV16/17 SALESMAN REGIONAL (H) SCATTERGOOD EDDINS LOCAL RYAN JEFF WA-NATL. BUYER NAME PRSN CLASS: SALES REP.# INVOICE) NEEDED 1650 ORDER, BILLING SUITE# (LINE, S FJ CO-OB JONES/D/SEN/AL COMMENTS: MEDIA 8851727 PKWY 30339 PARTNERS 75 # GA G CONTRACT CIRCLE COMM EST#5084 WK-2 ATLANTA, POLI/D CANAL NOV13/17 900 TAX ADV. NAME AGY. NAME STATE SENATE FLIGHT DATES NOV6/17 JONES . ۵ TAX ORDER # # PRDCT CITY ADV AGY

REP: REVISED ORDER
M3 OKD AS A CREDIT

M3 OKD AS A CREDIT
PREVIOUS TTL \$11,275
REVISED TTL, \$11,125
\$150 WAS MOVED TO CURRENT FLIGHT/EST. 8859661

PLS CONFM THANKS JASMINE FOR RYAN

STA:

CON CM \*\*\*\* THIS IS A CASH IN ADVANCE SCHEDULE \*\*\*

ALL INVOICES ARE TO BE SENT TO: 900 CIRCLE 75 PARKWAY SE, SUITE#1650 ATLANTA, GA 30339

CONTRACT SCHEDULED FOR GENERATION DOUG JONES FOR SENATE COMMITTEE NOTICE: CHANGES OF THIS ORDER HAVE BEEN APPROVED. STATION MAKEGOOD OFFERS:

NOV12 MISSED: SUN/1030P-1100P BUY#90

WILL M CREDIT AND DENICE PLEASE THANKS, NFL RUNNING LONG. IN A NEW ORDER. CMT:SPOT DID NOT AIR DUE TO CMT:RE-SPEND WHEN THEY SEND OFFER: NONE

CONTRACT TOTAL 11125.00 TOTAL SPOTS 92

(NOV13/17)

\$150.00

308

AGENCY REP: TEL# 703-528-9387 CREDIT ADVISORY: ORDER WORKSHEET

703-516-9680

FAX#

NOV17/17 10.39 \*\*\* WSFA-TV \*\*\* FROM STATION \*\*CHANGES\*\* CREDIT RISK !!! HARRIS REPORT F TRF# 1846381 #0 \$\$\$ MOD# 4: APPROVED REV HEADLINE# 8851727

REP \$\$\$

ADV # ADV. NAME POLI/D JONES/D/SEN/AL	REP.#	OFF:# SALESMAN #
AGY # AGY. NAME CANAL PARTNERS MEDIA	BUYER NAME JEFF SCATTERGOOD	F SCATTERGOOD
900 CIRCLE 75 PKWY SE, SUITE# 1650	SALES PRSN WA-	SALES PRSN WA- RYAN EDDINS (H)
ATLANTA, GA 30339		
ORDER # CONTRACT # 8851727	CLASS: NATL.	LOCAL REGIONAL
PRDCT D. JONES SENATE COMM EST#5084 COMMENTS: (LINE, ORDER, INVOICE)	oice)	
FLIGHT DATES NOV6/17 NOV13/17 WK-2		
CITY TAX STATE TAX CO-OP BILLING NEEDED		DATE_NOV17/17 10.39

0

STA:

SCHEDULE A CASH IN ADVANCE SI SIHL \*\*\*\* CON CM

ALL INVOICES ARE TO BE SENT TO: 900 CIRCLE 75 PARKWAY SE, SUITE#1650 ATLANTA, GA 30339

DOUG JONES FOR SENATE COMMITTEE

\$150.00 \$150.00 NEWS AIRED 30S 30S NFL RUNNING LONG. MISSED:THU/1030P-1100P
OFFER:THU/1106P-1141P
CMT:SPOT AIRED LATE AT 11:37P DUE TO NO BUYS TO PRINT STATION MAKEGOOD OFFERS: BUY#101 UNRESL

11125.00 NOV/17

% WIYC 0 WBMM о % CABL ω % WCOV 40% WAKA EAKA O 0 % % WNCF 5 7 % WSFA \$21,673 MARKET TOTALS

11125.00

TOTAL SPOTS

CONTRACT TOTAL

DENICE

THANKS,

CMT:1141P. PLEASE CONFIRM.

(NOV17/17) PLS ADVISE. 1106P-

ACCURATE 'SHARES

SVC- NSI DEMOS- RA35+\*